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: 02-249-3793

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# Mr. Kanok Chantawatkul

# **Objective**

To join a company in the field of sales, marketing or any related position in order to utilize and apply my knowledge and experiences for the effectiveness of the company.

#### Education

1998 - 2003

### **Assumption University, Bangkok**

Bachelor of Business Administration – Marketing.

**1987 – 1997** 

### **Assumption College, Bangkok**

• M. 6 Certificate, Mathematics field.

# Extra-curricular activities

1998 - 2002

Member and staff of Oratory and Personality Club

(Assumption University)

1999

**Camp President of Oratory and Personality Club** 

- Arrangement in first orientation camping.
- Planning and Classify duties for all staffs.

1997

**Cheer staff of Assumption College** 

### **Work Experience**

2012

### Global Food Products Co., Ltd.

Position: Key Account Manager

- Handle 4 Major Accounts (Hyper Market and Convenience stores)
- Tesco Lotus
- Big C Supercenter
- Siam Makro
- CP All (7-Eleven)

#### 2011 - 2012

# Advanced Energy Saving Solutions, Ltd.

Position: Business Development

- Cooperate and support to Master Distributor and Dealers.
- Plan and organize for product testing and installation.
- Price Strategy and Promotion campaign.
- Sales, Product and Technical Training.
- Plan and implement Service and maintenance to customers.

#### 2009 - 2010

#### Kcc Auto Tire Co., Ltd.

Position: Key Account Manager

- Handle Modern Trade Accounts (E-Garage, Master Car Rental, Bosch Car Service and Automotive Dealers).
- Provide Product and Services to Mercedes Benz-Thailand (Test Drive Events).
- Handle Sales activities with Army Welfare.
  Department- Store (Road show at Military Camp all over the Country).

## 2008 - 2009

# Finixx New Technology Co., Ltd.

Position: Tyre Domestic Sales Executive

 In charge of North Eastern and Bangkok Area (Open New Major Dealers).

#### 2005 - 2007

### Bridgestone Sales (Thailand) Co., Ltd.

Position: OE Account Manager

- Handle 3 Major Accounts;
- Honda Automobile Thailand Co., Ltd.
- Siam Nissan Automobile Co., Ltd.
- Nissan Diesel Thailand Co., Ltd.

#### Casual work

# **Events running crew**

**2010 - present** 

100 Percent, Kool solution

2004 - 2005

PM Center, Production story, Do Did Done

# **Skills**

- Good command of English
- Good communication and interpersonal skills
- Managerial, Negotiation and interpersonal skills
- Quick learner and self-motivated person
- Strong leadership abilities
- Proficient in typing English (60 words/min)
- Typing Thai (50 words/min)

# **Computer Skills**

- Microsoft Windows
- Macintosh
- Microsoft Office (Word, Excel, PowerPoint, E-mail, Internet)
- SPSS, AS400

### **Personal Data**

Date of Birth : April 10, 1981

Age : 33

Gender : Male

Marital Status : Single

Religion : Buddhism

Height: 173.5 Cms.

Weight : 74 Kgs.

Health : Good

Nationality : Thai

## **Interests**

Play and listen music, Sports, Travelling and Internet.

#### References

Available upon request.