

Resume for Job

Have experience of Export Sales & Marketing in
Automotive (OEM & Aftermarket), Electronics & Canned Food



Name Mr. Alok Gupta
Nationality India
Date of Birth 24th June 1964
Marital Status Married to Indian
Mobile Phone Number 089 8848752
Email Address alokjob@hotmail.com

Address 1 Happy Day Complex 520
Suksawat Soi 33/1, Rat Burana
Bangkok 10140 Thailand

Vehicle Have own Toyota Vios Car
Thailand Car Driving License Number – 54010501 Expiry 24th June 2016
Thailand Social Security Card Number 6-0149-00032-10-6
Thailand Tax Number 0 991 002 532 746

Salary Request Your company salary structure.

Education Second Part of Bachelor of Science.
From University of Rajasthan, India.

Electronics Certificate Course of one year
From Gulshan Institute, India.

Computer Skills Operating Systems - MS Dos, Windows Xp, Vista,
Windows 7 & 8.
Programs - Microsoft Office, Email, Internet.
Other Computer Skills – Internet Searching,
Accounting Software, Dreamweaver Basic, USB
attachments, Can format and install software
and hardware, configure system.

Language Ability English - Good in speak, listen, read & write.
Hindi - Good in speak, listen, read & write. Hindi
is spoken in India, Dubai, many parts of Middle
East, Nepal, Pakistan and Bangladesh.
Thai - Fair in speak & listen (35%). Cannot read &
write.

Countries Travelled

Argentina – 1 time, Australia – 8 times, Belgium – 6 times, Dubai – 4 times, France – 4 times, Germany – 6 times, Indonesia – 1 time, Ireland – 1 time, Italy – 2 times, Lao – 1 time, Malaysia – 3 times, Nepal – 1 time, Oman – 1 time, Philippines – 1 time, Singapore – 2 times, South Africa – 4 times, Sri Lanka -1 time, Taiwan – 1 time, Turkey – 1 time, USA – 4 times.

Knowledge & Experience

Automotive Knowledge

Have experience of working with OEM as Tier-1 & Tier-2 and know the procedure. Can understand basic drawings, installation and other Technical details. Know the vehicle Brands & Models, Colours of vehicles and Country Regulations. Know about EU regulations & SoC (Substance of Concern). Also have experience in Aftermarket & Chain Stores.

Electronics Knowledge

I have done one year course in Electronics because of that I can identify and test Electronic Components, Transistors, Zener Diodes, Resistance, Capacitor (Electrolytic, Polyester, Ceramic), Toggle Switch, Transformer, IC's, Can Measure AC/ DC Voltage, Current, Impedance, Capacitance, pnp – npn Silicon/ Germanium Transistors. Can do soldering of electronic components. Can understand electronic circuit. I am aware of voltage (Alternating Current) and frequency (Hertz) and plug difference in various Countries. I am aware about certifications CE, TIS, JIS, ISI, ETL, S Mark, ASTA, GS Mark, RoHS etc.

Food Knowledge

Have knowledge & experience of canned food product export regulation, labeling, Best before use date regulation, Barcode, Testing, Certification etc.

Work Experience in India

Sale & Marketing of Telecommunication Equipment, Office Equipment, Home Appliance, Computers, Electronic Products, Bank Security Alarms. Also do Government Tenders.

Work Experience in Thailand

Export Sales & Marketing, Business Development in Automotive (OEM & Aftermarket), Electronics Industry & Canned Food of Thailand.

Overseas Sourcing & Imports.

Customs Department Procedure.

Free Trade Agreement, FTA, GSP "A" & "D" CO Forms.

Worked in ISO TS-16949, ISO 9001, ISO 14001 Certified companies following TPS.

Warranty Claim System.

Aware of Shipping terms & Letter of credit terms and fumigation.

Know Banking Procedure.

Establishing Office in Foreign Country. In my previous employment established company in Australia.

Employment Record in Thailand

- Name of Employer - ABC Products Company Limited
- Address - 89 Charoen Nakorn Road, Soi 49, Klongsan, Bangkok 10600 Thailand.
- Telephone 02 8624841-5 Fax 02 8624847
- Position - Marketing Expert for International Sales.
- Salary - Start salary Thai Baht 30,000 after 3 months Thai Baht 35,000 per month plus allowances.
- Employment Period - From 20th June 2002 to 9th May 2003.
- Business – Manufacturers of **Canned Food**.
- Job Description – Business Development, Export Sales of Canned Fruit & Vegetable, Fish to Middle East, Asian Countries, Latin America & African Countries. Also do Sourcing of Food Products from Thailand to meet Overseas Customer requirement.
- Reason of Leaving – Could not supply orders of customers due to shortage of Pineapple and other products. Contract also completed.

- Name of Employer - TFP Industrial Company Limited
- Address - 209-211, Chaokamprop Road, Pomparp, Bangkok 10100 Thailand
- Telephone 02 4278074, 4278075 Fax 02 4283966
- Position - Chief of International Department.
- Salary – Start Salary Thai Baht 35,000 after 3 months Thai Baht 50,000 per month plus allowances.
- Employment Period - From 12th June 2003 to 13th September 2004.
- Business – Manufacturers of **Automotive Plastic Products**. Fog Lamp, Acrylic Products & ABS Side Guards, Bug Guards, Body Kit, wood grain Interior Panel & Gear Shift Knob.

- Job Description – Business Development. Maintain existing customers, Export Sales of Acrylic, ABS, Foaming Automotive Accessories to OEM, Aftermarket & Chain Store Customers. Do the product development as per customer requirement to comply with Australian regulation. Was taking care of TMAP Singapore. Later it was moved to TMAP Thailand. Was taking care for aftermarket export sales in more than 10 Countries. Independently travelled to Australia to establish their 100% Thai owned company in Sydney. Completed all process with Australian Government, Rented warehouse and purchased office furniture fixed amenities Telephone, Fax. Introduced the product to Car Manufacturers (Toyota, Honda, Ford, and General Motors), also Aftermarket Importers and Chain Store Repco etc. Open & operate Bank Account. Complete Accounting work. Carried complete operations.
- Reason of Leaving – Got better job.

- Name of Employer - Sammitr Motors Manufacturing Public Company Limited
- Address - 39 Moo 12 Petchkaseam Road, Om-Noi, Kratumban, Samursakorn 74130 Thailand
- Telephone 02 4200027, Fax 02 4209950
- Position - Overseas Manager.
- Salary - Start salary Thai Baht 60,000 after 1 year Thai Baht 100,000 per month plus allowances.
- Employment Period - From 26th October 2004 to 30th June 2008
- Business – Manufacturers of **Automotive Steel Products** Die, Jig, Press Part, Steel Canopy, and Truck Trailers.
- Job Description – Business, Development. Maintain existing customers, Export Automotive Accessories to OEM & Aftermarket in more than 60 Countries. Do the product development as per customer requirement to comply with European regulation. Independently travelled to Toyota Motor Europe in Belgium and become Tier 1 supplier to all 25 European Countries. Served TME orders on TPS, created Bar Code, shipping, packing, pallet, fumigation, warranty claims etc. Independently travelled to Ford-Mazda Europe R&D Center in Germany to get approval for 15 European Countries. Independently travelled to South Africa and got the approval from Toyota South Africa and could start business. Toyota had condition of local distributor so appointed local distributor and served as Tier-2 supplier. Got our Product approved from TMAP (Toyota Motor Asia Pacific). I am aware of vehicle production facilities all over world. Know export procedure plus regulations of EU, ADR (Australia), SABS (South Africa) etc. In Thailand and many Countries I have been to OEM's Toyota, Ford, Mazda, TMAP, Isuzu, Tri Petch Isuzu and Mitsubishi to discuss business opportunities. Apart from OEM I was responsible for export in 40 Countries Aftermarket. Take care of logistic, warranty claims etc. During my working tenure as Overseas Manager we were honored by Prime Ministers Export Award.
- Reason of Leaving – Changed to own Computer business.

- Name of Employer – Thai Int. Business Co., Ltd.
- Address – Suksawat Road, Rat Burana, Bangkok Thailand
- Position – Self Employed Director.

<ul style="list-style-type: none"> • Salary – Thai Baht 35,000 per month ((Self Employed. Salary was reinvested). • Employment Period – 9th July 2008 to 31st July 2012 (short period did not work) • Business - Computer Software • Job Description – To manage complete business. • Reason of Leaving – Changed back to Automotive & Electronics Industry.
<ul style="list-style-type: none"> • Name of Employer – Takahata Precision (Thailand) Limited • Address – 93 Moo 1, Hi-Tech-1 Industrial Estate, Asain Highway, Tambol Banlen, Amphur Bangpa-in, Ayuthaya 13160 Thailand • Telephone (035) 350807, 350808 Fax (035) 350704, 350705 • Position – Marketing Manager. • Salary – Thai Baht 40,000 per month, plus allowances, Bonus 1.9 months. • Employment Period – From 1st August 2012 to 26th January 2013. Worked six months till Work Permit & Visa was valid. • Business – Manufacturers of Automotive & Electronics Plastic Parts. • Job Description – Sales & Marketing in Thailand & Overseas of Plastic Precision Parts used in Automotive & Electronics Industry. Do marketing research. Customers mostly Japanese. Parts made to customer design. • Reason of Leaving – Fixed six months Work Permit & Visa. So worked six months.
<ul style="list-style-type: none"> • Name of Employer – Hayashi Spring (Thailand) Company Limited • Address - 888/49 Moo 9, Soi Roongcharoen, Liap Krong Suvarnabhumi Road, Bangpra, Thepharak Road Km-19, Samutprakarn 10540 Thailand • Telephone 02 181 9659-61 • Position – Sales Manager. • Salary – Thai Baht 35,000 per month, plus bonus. • Employment Period – From 4th July 2013 to present working. • Business – Manufacturers of Metal Parts & Control Cable for Automotive & Electronics. • Job Description – Sales in Thailand & Overseas metal parts spring, wire form, control cable made to customer design. Customers mostly Japanese. • Reason for Leaving – At present working. Will leave if get better job.

ABC PRODUCTS CO.,LTD.

89 CHAROANNAKORN 49,CHAROENNAKORN
ROAD,KLONGSARN,BANGKOK 10600 THAILAND
TEL:02-8624841—5 , FAX 02-8624847
EMAIL: greatco@abc.co.th

TO WHOM SO EVER IT MAY CONCERN

THIS IS TO CERTIFY THAT MR. ALOK GUPTA WAS WORKING IN OUR ORGANIZATION FROM 20TH JUNE 2002 TILL 9TH MAY 2003. ON THE POST OF "MARKETING EXPERT FOR INTERNATIONAL SALES" IN EXPORT DEPARTMENT. HE WAS DRAWING SALARY OF THAI BAHT 35,000 (THIRTY FIVE THOUSAND) PER MONTH PLUS MEDICAL PROTECTION AS PER COMPANY ACT OF ROYAL THAI GOVERNMENT.

NO DUES OF COMPANY ARE PENDING AGAINST HIM. TO BEST OF OUR KNOWLEDGE AND BELIEF ABOVE SAID INFORMATION IS CORRECT.

FOR ABC PRODUCTS COMPANY LIMITED



MR. WITTAYA SANGWONGTONG
MANAGING DIRECTOR

DATED 20TH MAY 2003



บริษัท ทีเอฟพี อินดัสเตรียล จำกัด
TFP INDUSTRIAL CO., LTD.

209-211 ถ.เจ้าคำรพ แขวงป้อมปราบ เขตป้อมปราบ กรุงเทพฯ 10100

209-211 CHAOKAMROP Rd., POMPARP BANGKOK, THAILAND 10100.

TEL. (662) 427-8074-5, 427-8434 FAX : (662) 428-3966

TO WHOM SO EVER IT MAY CONCERN

THIS IS TO CERTIFY THAT MR. ALOK GUPTA HOLDER OF INDIAN PASSPORT NUMBER A 9742981 IS WORKING IN OUR ORGANIZATION SINCE 12TH JUNE 2003 ON THE POST OF "CHIEF OF INTERNATIONAL DEPARTMENT" IN EXPORT IMPORT DEPARTMENT.

AS PRESENT HIS MONTHLY SALARY IS THAI BAHT 50,000 (FIFTY THOUSAND ONLY) NET WITHOUT ANY TAX OR SOCIAL WELFARE DEDUCTION WITH MEDICAL PROTECTION. TO BEST OF OUR KNOWLEDGE AND BELIEF ABOVE SAID INFORMATION IS CORRECT.

FOR TFP INDUSTRIAL COMPANY LIMITED

วิรัช ภิเษกกุลไ.

MR. VIRAT KIATKONGKLAI
DIRECTOR



DATED 11TH AUGUST 2004



TO WHOM SO EVER IT MAY CONCERN

THIS IS TO CERTIFY THAT MR. ALOK GUPTA HOLDER OF INDIAN PASSPORT NUMBER F 7891575 IS WORKING IN OUR BELOW MENTIONED ORGANIZATION ON THE POST OF "OVERSEAS MANAGER" IN EXPORT IMPORT DEPARTMENT.

1. SAMMITR MOTORS MANUFACTURING COMPANY LIMITED FROM 26TH OCTOBER 2004 TILL 25TH APRIL 2007.
2. SAMMITR MOTORS MANUFACTURING PUBLIC COMPANY LIMITED FROM 26TH APRIL 2007.

AT PRESENT HIS MONTHLY SALARY IS THAI BAHT 100,000 (ONE HUNDRED THOUSAND ONLY). TO BEST OF OUR KNOWLEDGE AND BELIEF ABOVE SAID INFORMATION IS CORRECT.

FOR SAMMITR MOTORS MANUFACTURING PUBLIC COMPANY LIMITED



MR. YONGYOUT POSIRISUK
VICE PRESIDENT

DATED 21ST MAY 2007

SAMMITR MOTORS MANUFACTURING PUBLIC COMPANY LIMITED
39 MOO 12 PETCHKASEM Rd., OM-NOI KRATUMBAN
SAMUTHSAKORN 74130 THAILAND
TEL : 0-2420-0027 FAX : 0-2420-1875
CALL CENTER : 1800 29 29 88

บริษัท สามมิตรมอเตอร์ส์ แมนูแฟคเจอริ่ง จำกัด (มหาชน)
39 หมู่ 12 ถนนเพชรเกษม ตำบลอ้อมน้อย อำเภอกะกวยแบบ
จังหวัดสมุทรสาคร 74130
โทร : 0-2420-0027 แฟกซ์ : 0-2420-1875
ลูกค้าสัมพันธ์ : 1800 29 29 88

Scan Image of Work Permit - Takahata Precision (Thailand) Limited

Employment Period -

From 1st August 2012 to 26th January 2013. Fixed six months Work Permit & Visa.

Position – Marketing Manager.

Salary - Thai Baht 40,000 per month, plus allowances, Bonus 1.9 months.

1052 2555 007891
หมายเลขประจำตัวคนต่างด้าว
No. of an alien

One Stop Service Center
For Visa and Work Permit

คร/4144/55
ใบอนุญาตเลขที่ / Work permit No.

นายอล็อค กุปต้า
ชื่อผู้รับใบอนุญาต / Name of the Holder
MRALOK GUPTA

เกิดวันที่ / Date of birth
24 / 06 / 2507

เพศ / Sex
M

สัญชาติ / Nationality
อินเดีย

หมู่เลือด / Blood Group
O+

ท้องที่ที่ได้รับอนุญาตให้ทำงาน / Permitted locality of work
ปทุมธานี พระนครศรีอยุธยา ต่อหน้า 26

ที่ตั้งสถานที่ทำงาน / Address of place of work
95/2 หมู่ที่ 13

นาย อ. คลองหลวง
ปทุมธานี
ชื่อนายจ้าง / Name of the employer
บริษัท ทาคาฮาตะ พรีซิชั่น (ไทยแลนด์) จำกัด

ลายมือชื่อผู้รับใบอนุญาต
Signature of the Holder

ประเภทงานที่ได้รับอนุญาต / Permitted category of work
ลักษณะงาน / Nature of work
บริหารงานด้านการตลาด และติดต่อประสานงานกับลูกค้า
ตำแหน่งหน้าที่ / อาชีพ / วิชาชีพ / Title / Occupation / Profession
Marketing Manager
เงื่อนไข / Conditions
ต่อหน้า 22

อายุใบอนุญาต / Period of the permit validity
ตั้งแต่วันที่ / Valid from 31/07/2555 ถึงวันที่ / until 26/01/2556

ออกให้ ณ จังหวัด / Issued at (Changwat) กรุงเทพมหานคร

ลายมือชื่อ
Signature
(นางนภาเพ็ญ อมรชีวิน)
นักวิชาการแรงงานชำนาญการ
นายทะเบียน
Registrar

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